



webinar

Data-Driven Digital Transformation in the Legal Sector

YOUR HOSTS TODAY:



Harry Turner

Data & AI Solution
Lead



Monica Stefan

Growth Strategy
Manager



Pablo Doval

GM & Principal
Data Architect



Our Industry does **not**
respect **Tradition**

It only respects **Innovation**

plain concepts 

Rediscover the meaning of

TECHNOLOGY

YOU CAN FIND US



SPAIN



USA



UK



UAE



GERMANY



NETHERLANDS

THE AGENDA:

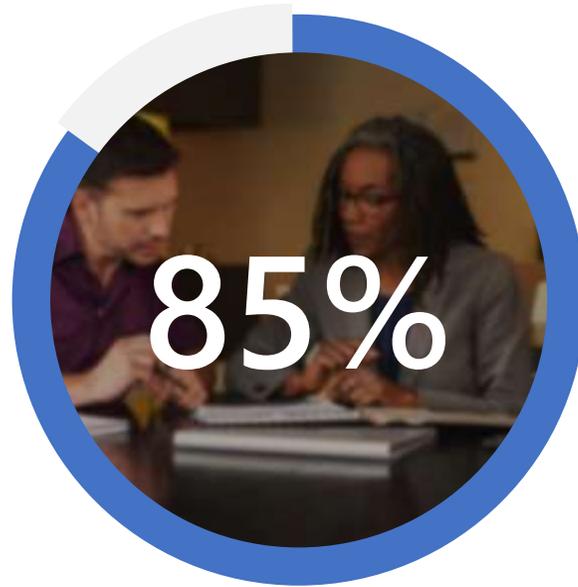
Trends

Challenges

Data Strategy

Q&A

EMPOWERING ORGANIZATIONS



of enterprises using AI by 2020¹



have started or are planning to start their AI initiatives in the near term²

¹.Source: Gartner, Smarter with Gartner, 2017.

². Source: Gartner, CIO Report, 2017.

EMPOWERING ORGANIZATIONS

Innovation through AI...

**Real Time
Churn Analysis**

**Knowledge
Extraction**

**Lead Cases
Selection**

**Automatic
Case Classifier**

**Document
Classification**

**Semantic
Search**

**Case Outcome
Forecasting**

**Clause Outlier
Detection**

**Settlement
Forecast**

EMPOWERING ORGANIZATIONS

... requires

	Available
	Trustworthy
	Accurate
	Easy to Use
	Timely
	Authoritative

data first.

EMPOWERING ORGANIZATIONS

Unstructured, chaotic **data estate**

Lack of skills and productivity

Solutions not **Enterprise-ready**

THE AGENDA:

Trends

Challenges

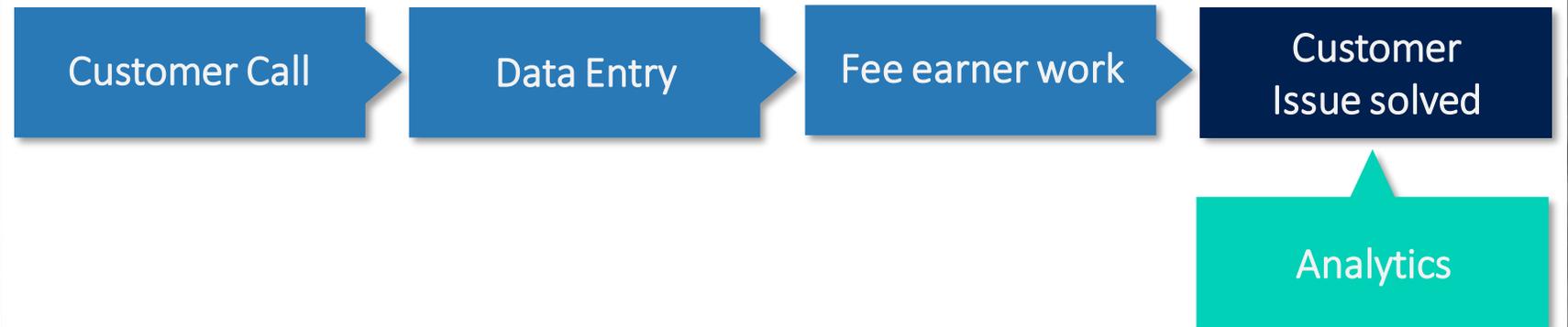
Data Strategy

Q&A

Challenge #1: Data Storage

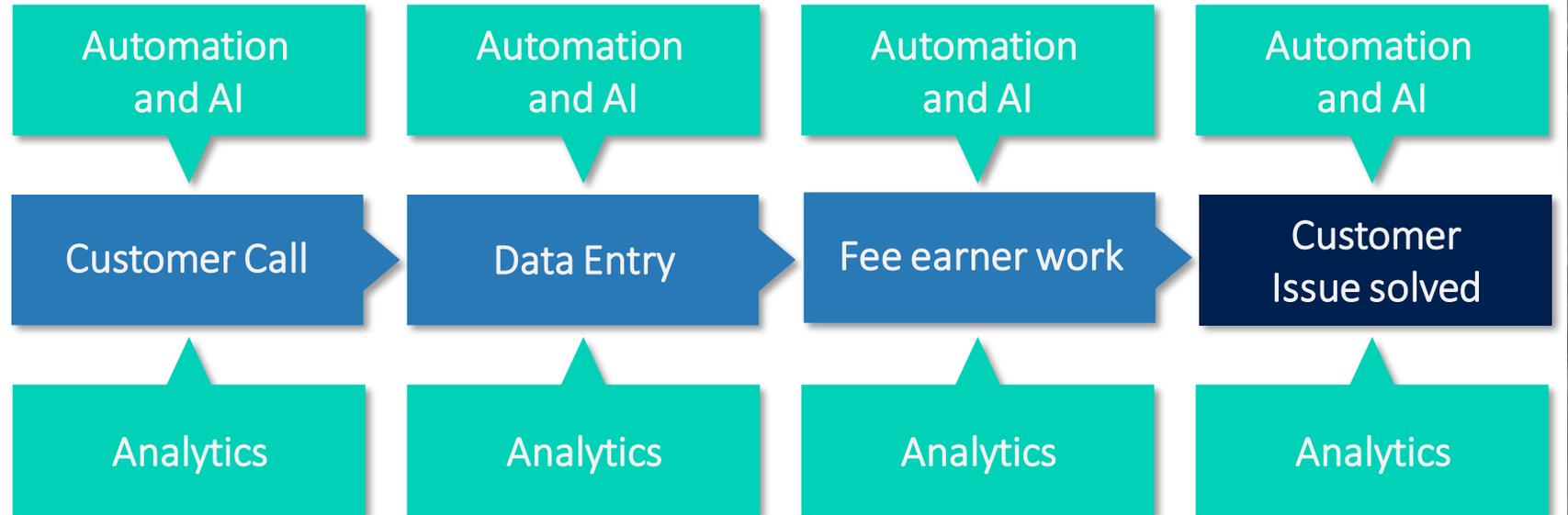
DATA STORAGE IN LAW FIRMS

Traditional reactive approach



DATA STORAGE IN LAW FIRMS

Our goal



DATA STORAGE IN LAW FIRMS

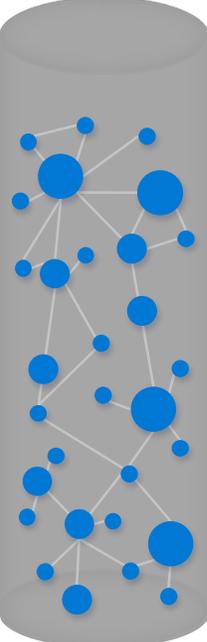
Many different systems due to mergers or acquisitions

Data dispersal due to proprietary systems and formats

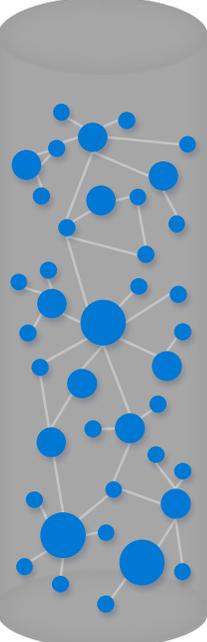
Lack of common semantic model

We have lots of data, but it is in silos

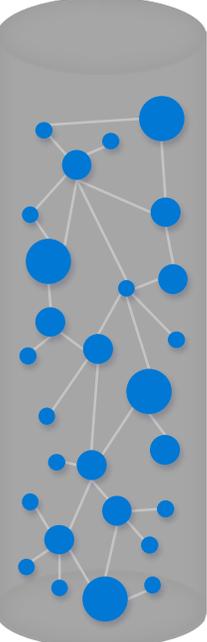
Mobile/Web



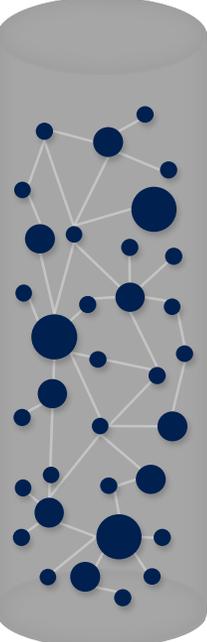
Case Management



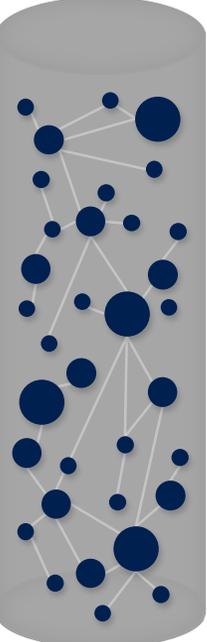
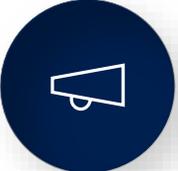
Financial



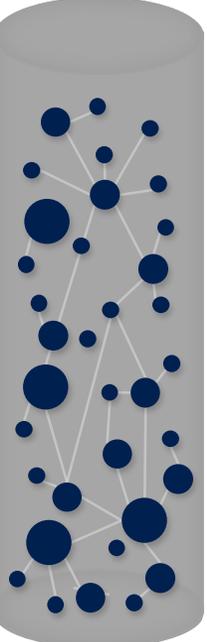
Social



Ads



Marketplace



We need semantic models

Mobile/Web



Case Management



Financial



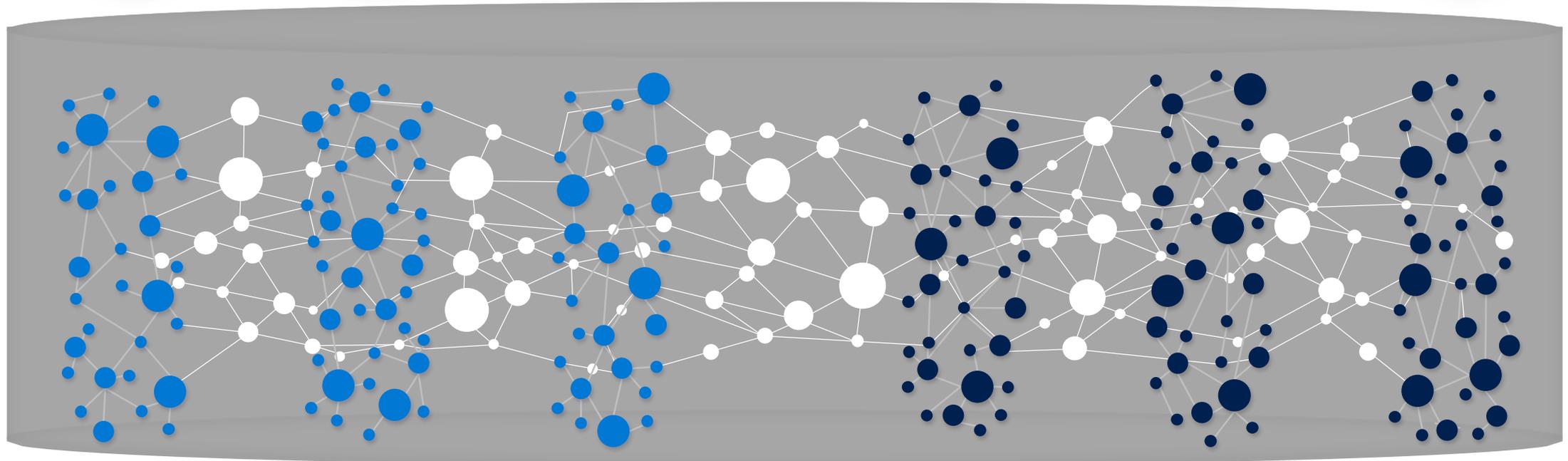
Social



Ads

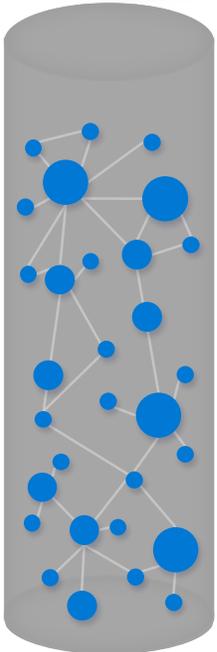


Marketplace

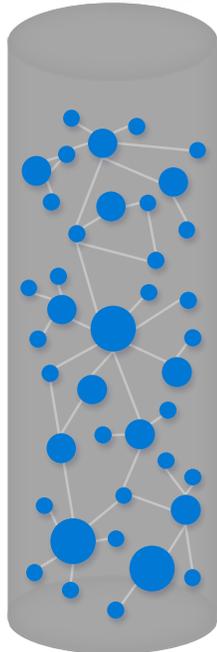


Once upon a time...

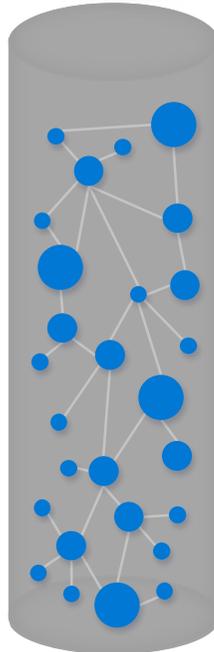
Mobile/Web



Case Management



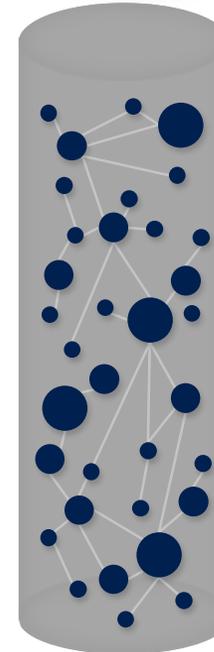
Financial



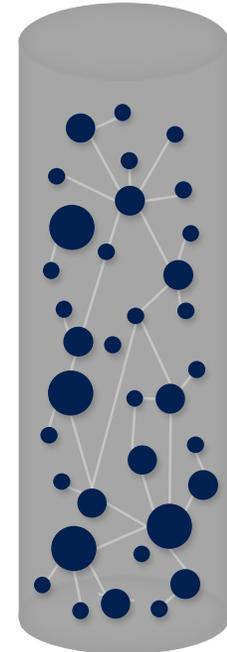
Social



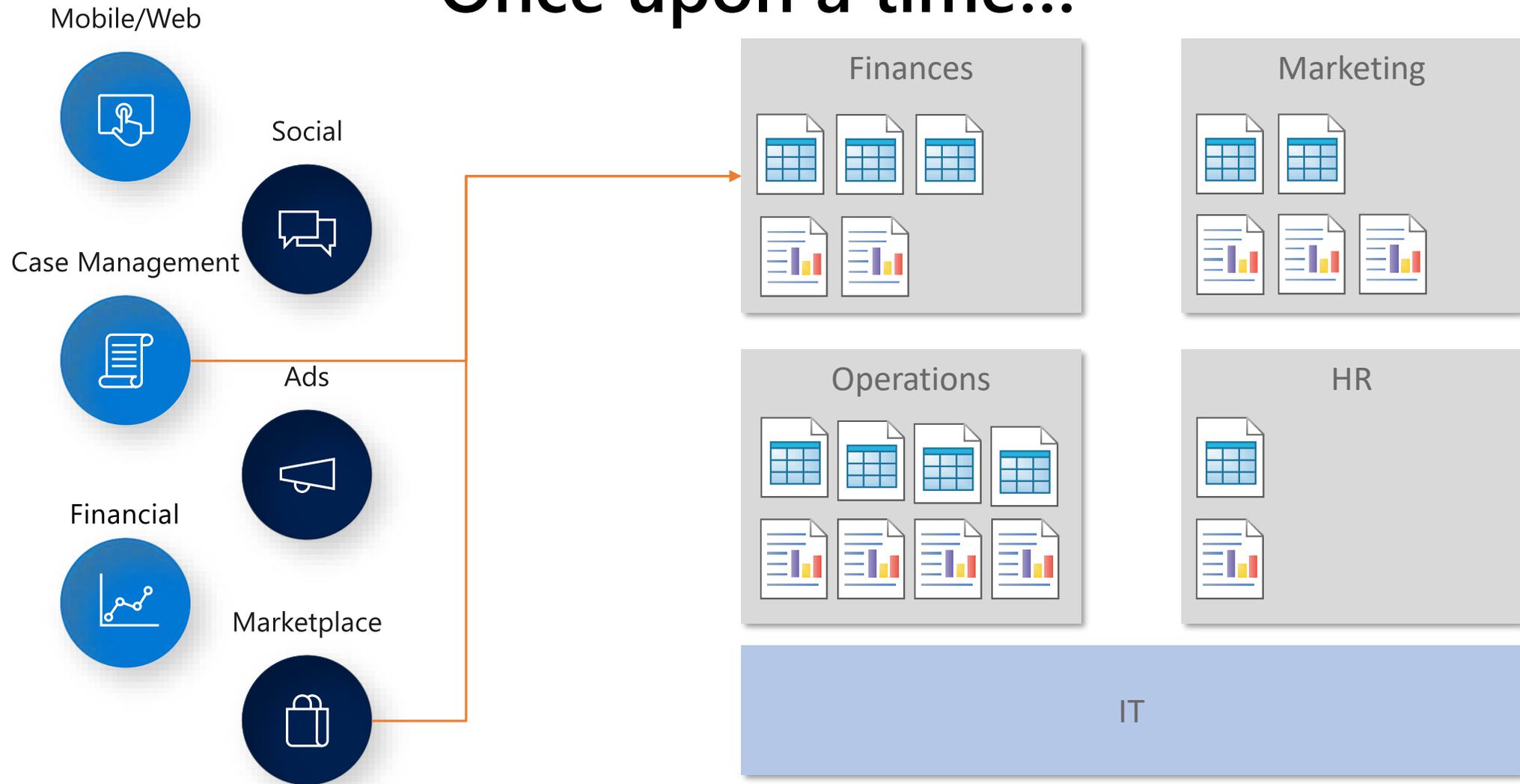
Ads



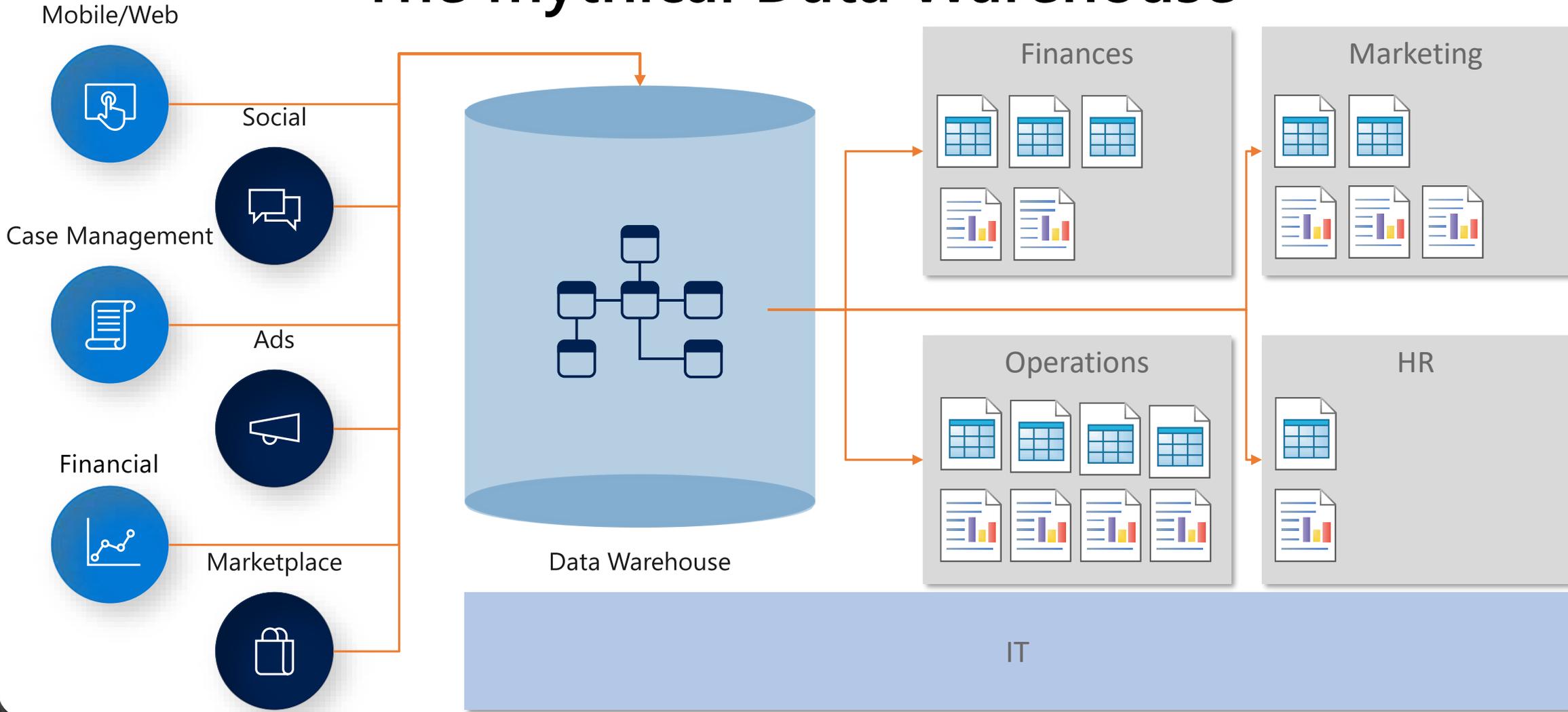
Marketplace



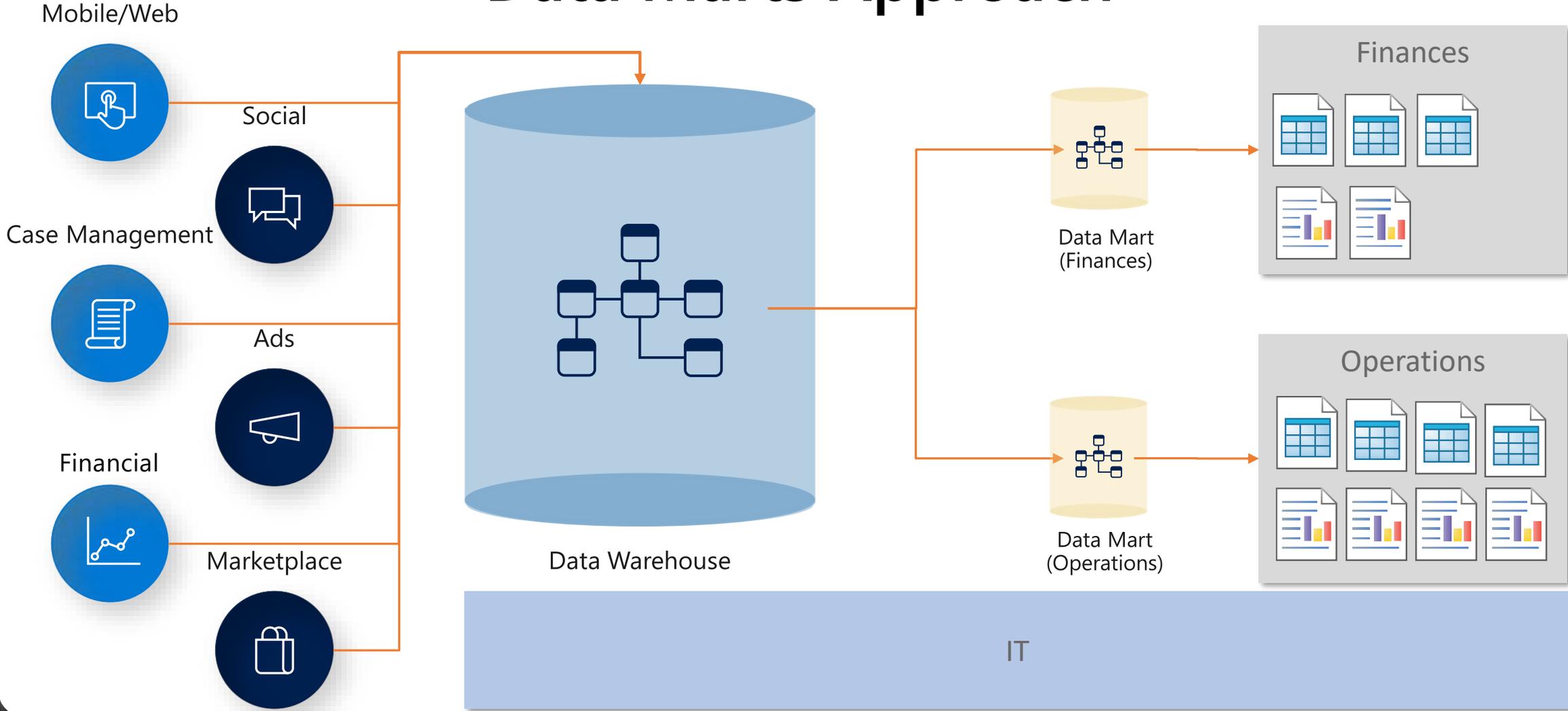
Once upon a time...



The mythical Data Warehouse



Data Marts Approach



DATA STORAGE IN LAW FIRMS

The New World

Real Time Data

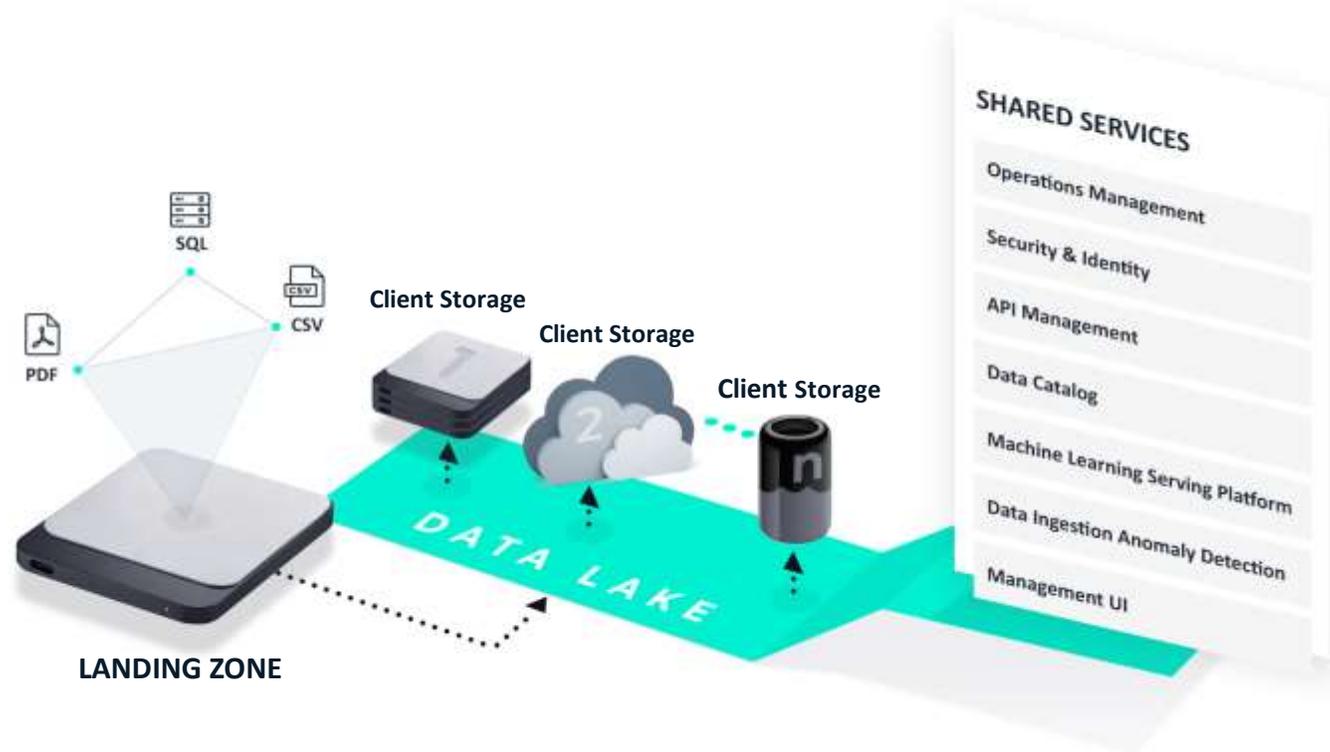
Highly Volatile Data Structures

Hybrid and Multi-vendor Ecosystems

AI/ML Capabilities

DATA STORAGE IN LAW FIRMS

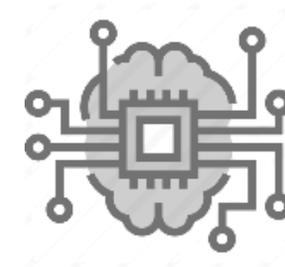
The Data Lake



Challenge #2: Access Control

**ACCESS CONTROL
AS A BUSINESS
CHALLENGE**

What is Access Control?



ACCESS CONTROL AS A BUSINESS CHALLENGE

Identity Providers



ACCESS CONTROL AS A BUSINESS CHALLENGE

External Identity Providers

Our Azure Active Directory



Partner / Customer AAD

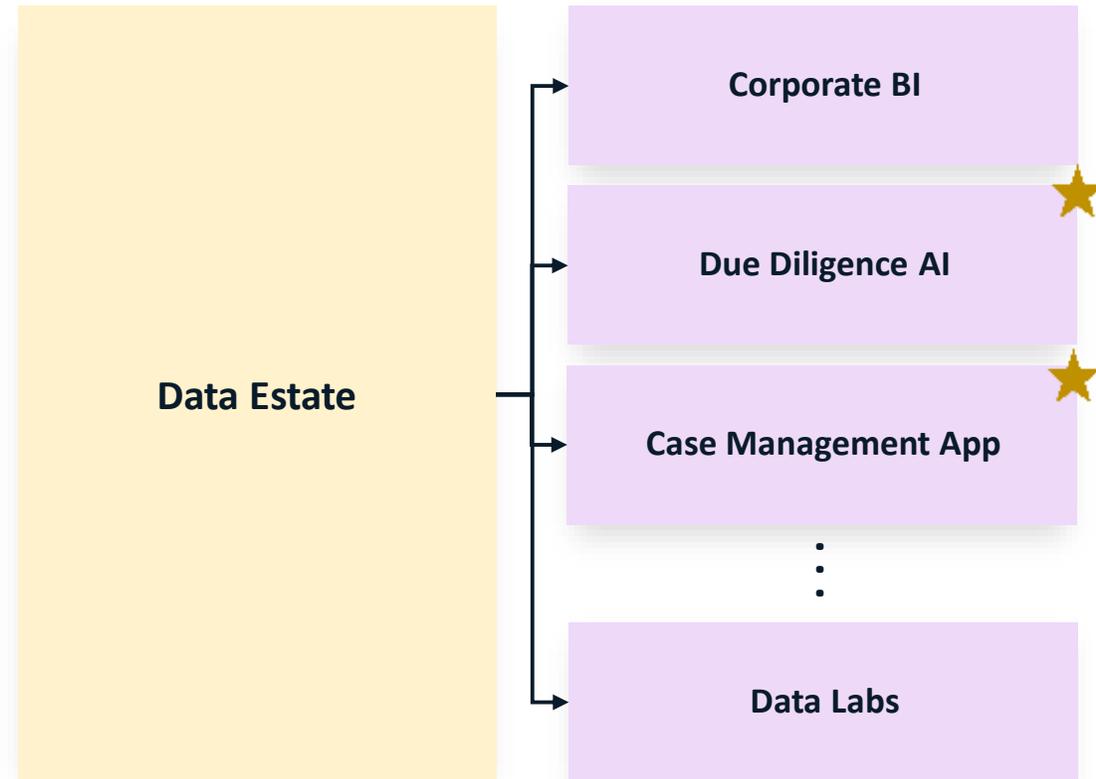


Other Identity Providers



ACCESS CONTROL AS A BUSINESS CHALLENGE

Why this matters?



Challenge #3: Compliance

COMPLIANCE CHALLENGES IN LAW SECTOR



Data Segregation



PII Classification



Personal Data Identification



Complex Data Retention Policies



Right to be Forgotten

COMPLIANCE CHALLENGES IN LAW SECTOR

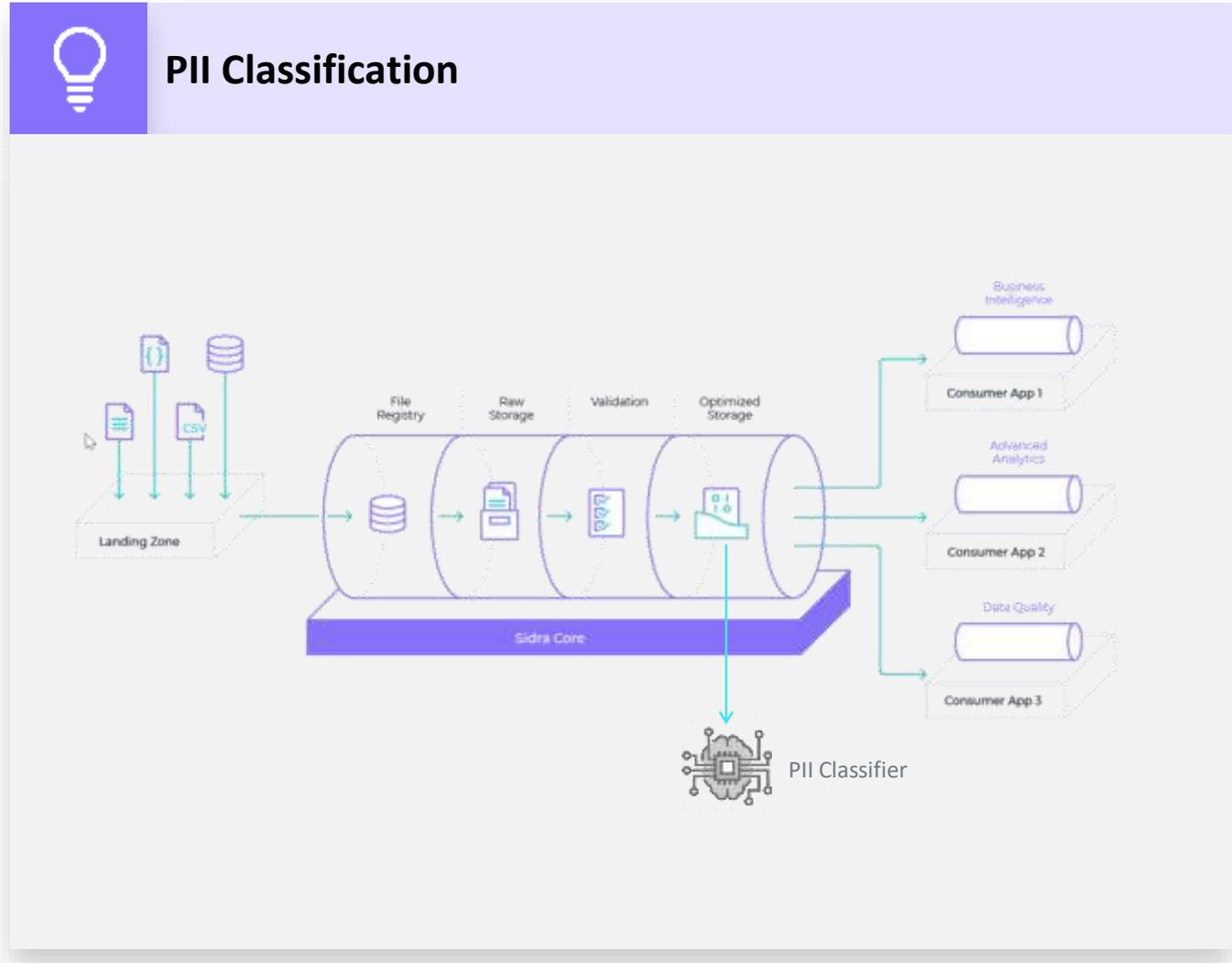


Data Segregation

Store Locations



COMPLIANCE CHALLENGES IN LAW SECTOR



COMPLIANCE CHALLENGES IN LAW SECTOR



Personal Data Identification

Central Repository

Data Catalog

Complex Querying

Natural Language Processing capabilities

Scale out capabilities

COMPLIANCE CHALLENGES IN LAW SECTOR



Complex Data Retention Policies

Central Repository

Data Catalog

Master Data

Multiple Modes

Hard/Soft deletion and Data Masking

Multiple Targets (Third party systems)

COMPLIANCE CHALLENGES IN LAW SECTOR



Right to be Forgotten

Central Repository

Data Catalog

Master Data

Multiple Modes

Hard/Soft deletion and Data Masking

Multiple Targets (Third party systems)

End User Querying

Challenge #4: Documents

HANDLING DATA IN DOCUMENTS

Natural Language Processing

Knowledge
Extraction

Clause Outlier
Detection

Semantic
Search

Due Diligence

Document
Classification

Social Media
Investigation

HANDLING DATA IN DOCUMENTS

eDiscovery

Data Platform

Security

Data Intake

Storage and Compute

AI Models

Classifiers (PII, Tags, ...)

Custom Embeddings

Version Management

Workspace
Management

Access Management

Content Sharing

Timeline Management

THE AGENDA:

Trends

Challenges

Data Strategy

Q&A

DATA STRATEGY AT LAW FIRMS

Enable **agile development** of Use Cases

BI, ML, Web/Mobile, etc.

Complete lifecycle for cost management

Provide a single surface for **Data Governance and GDPR**

Data Catalog

Single Security Model

Archival and Retention

Right to be Forgotten

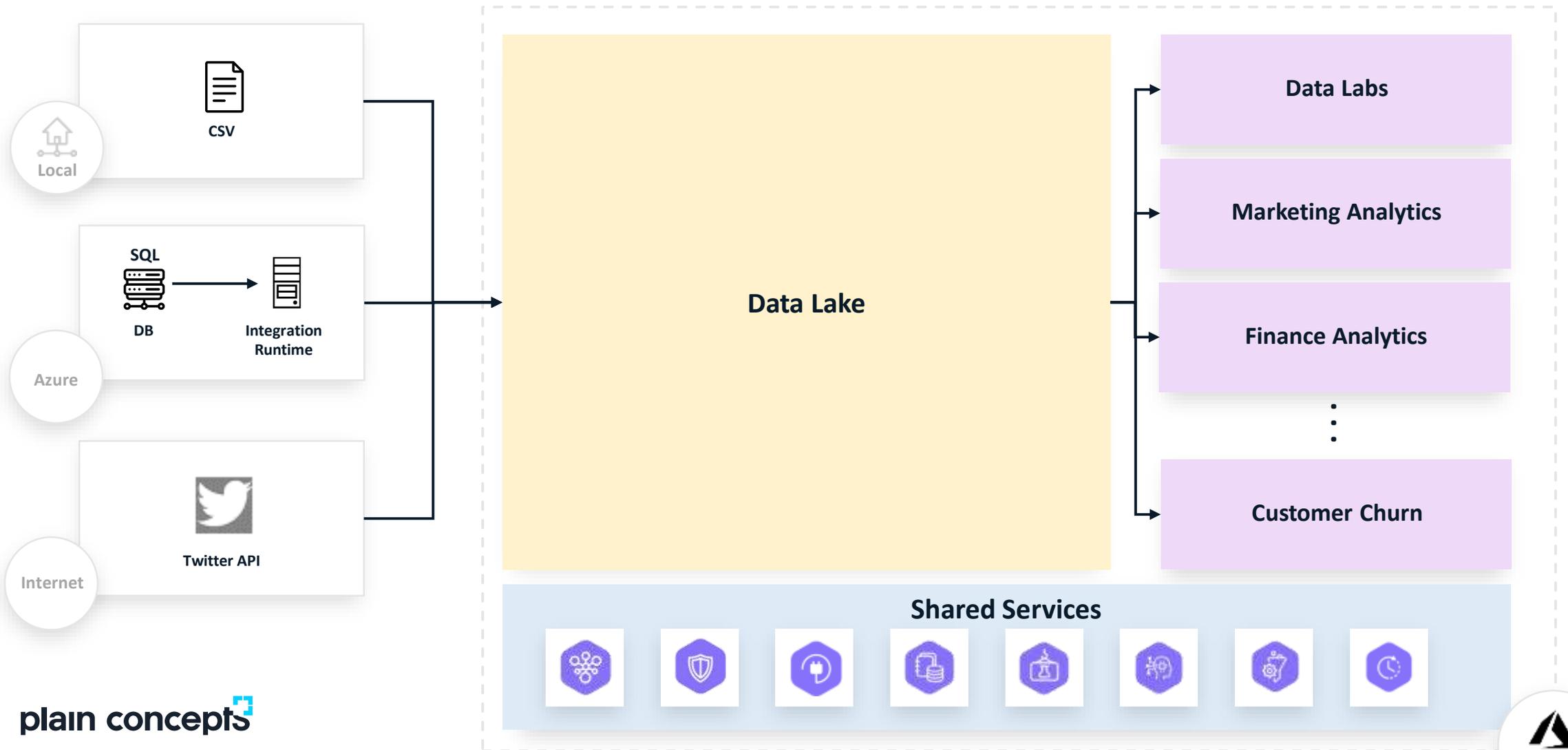
Allows for **sharing data, models and apps** with **third parties**

Integration Hub

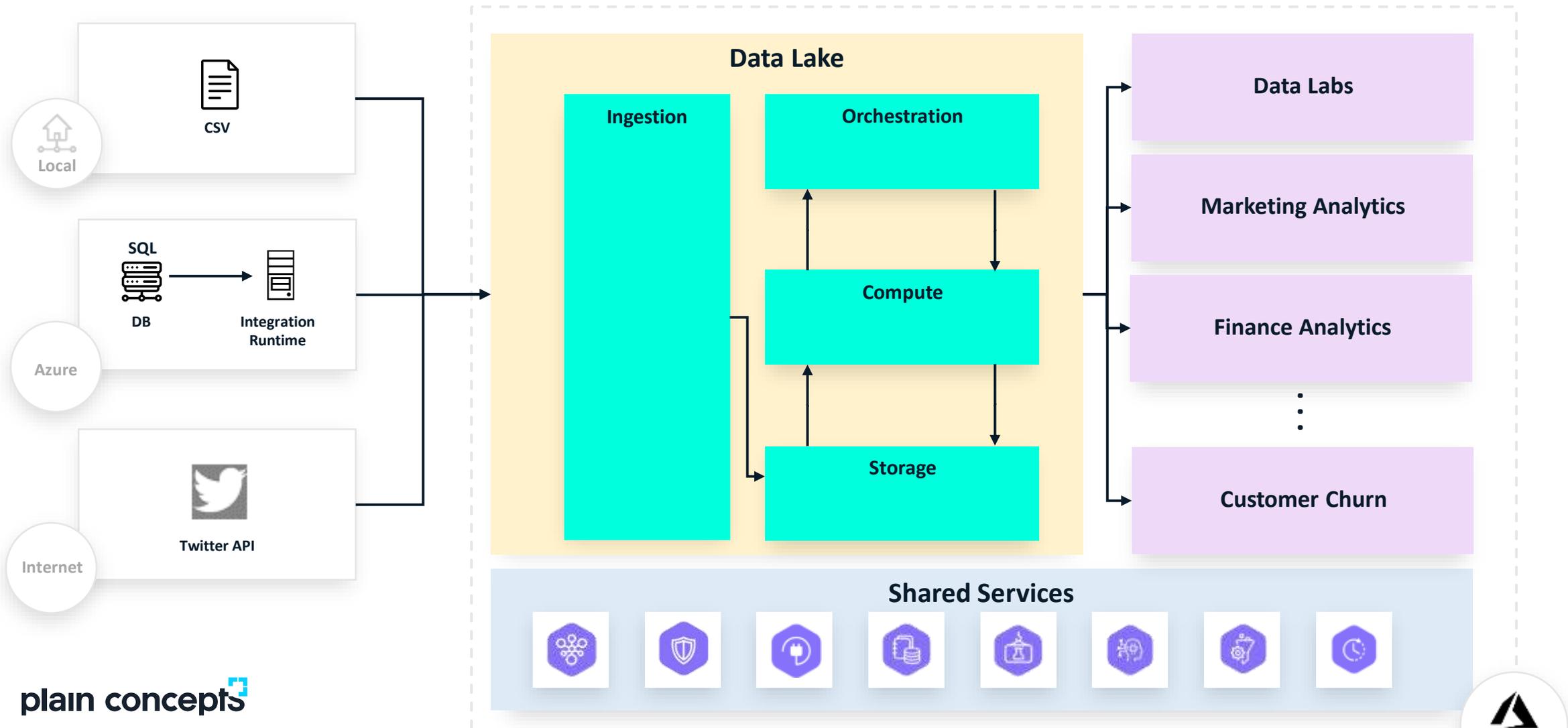
Identity Management

Sidra Data Platform

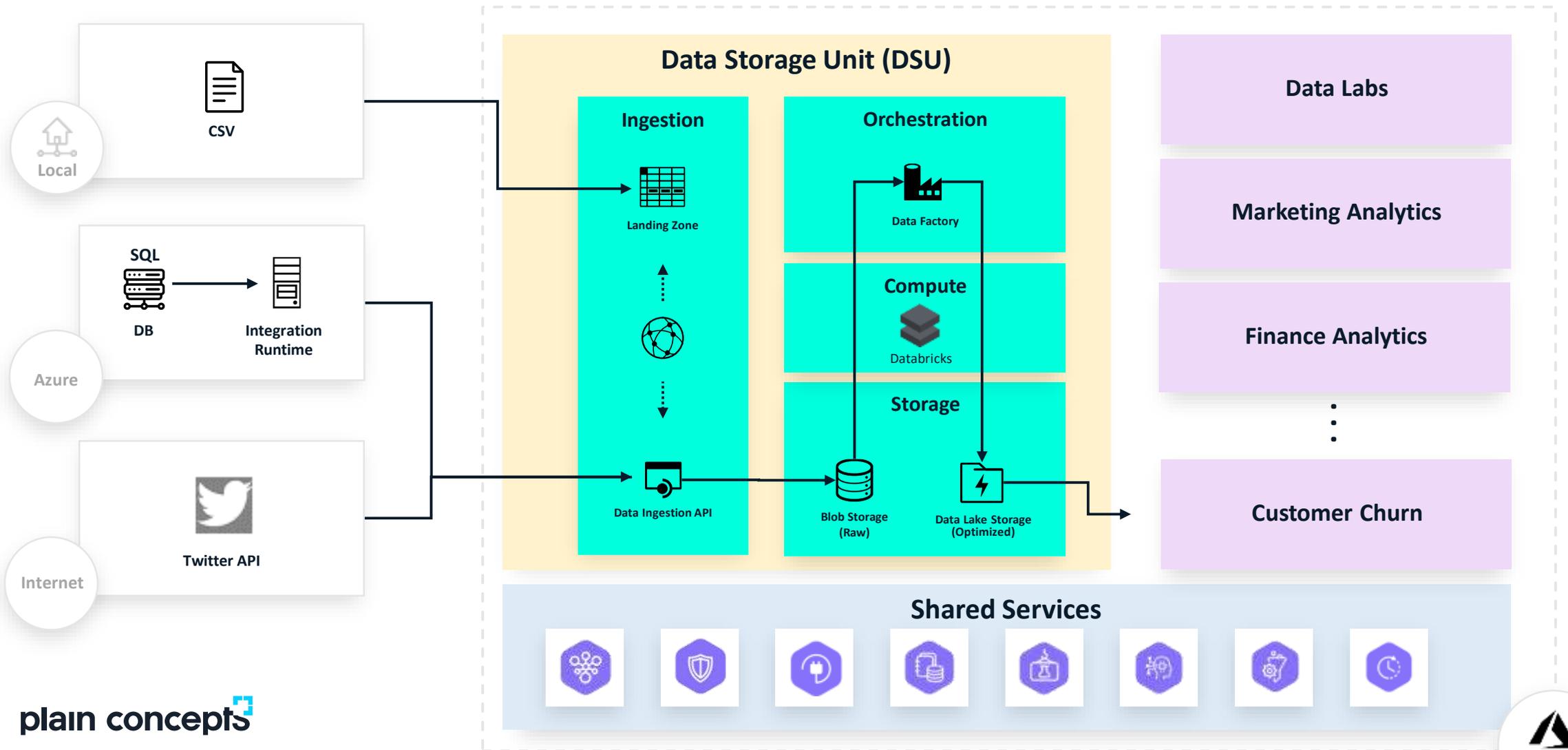
ARCHITECTURE



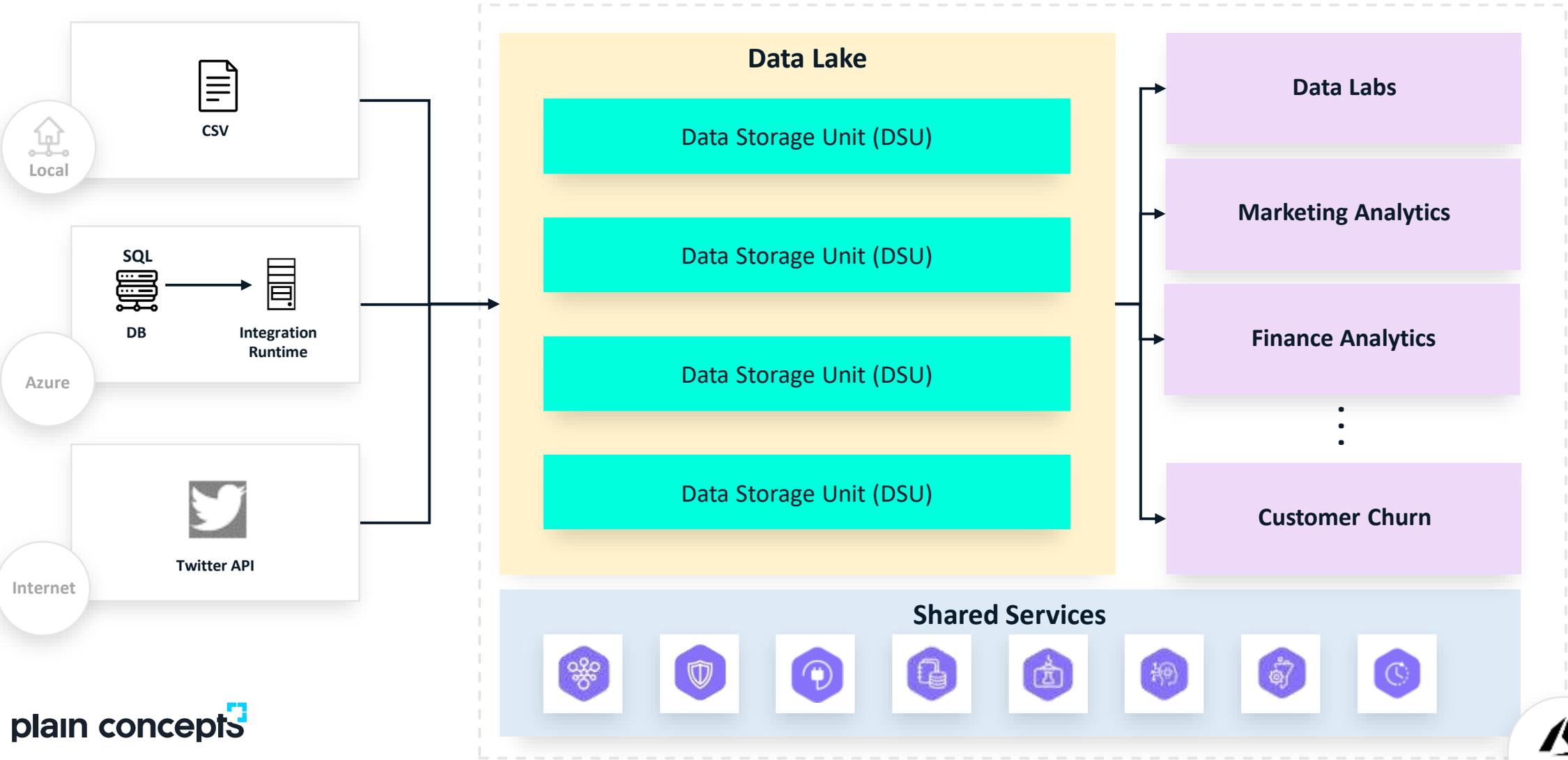
ARCHITECTURE

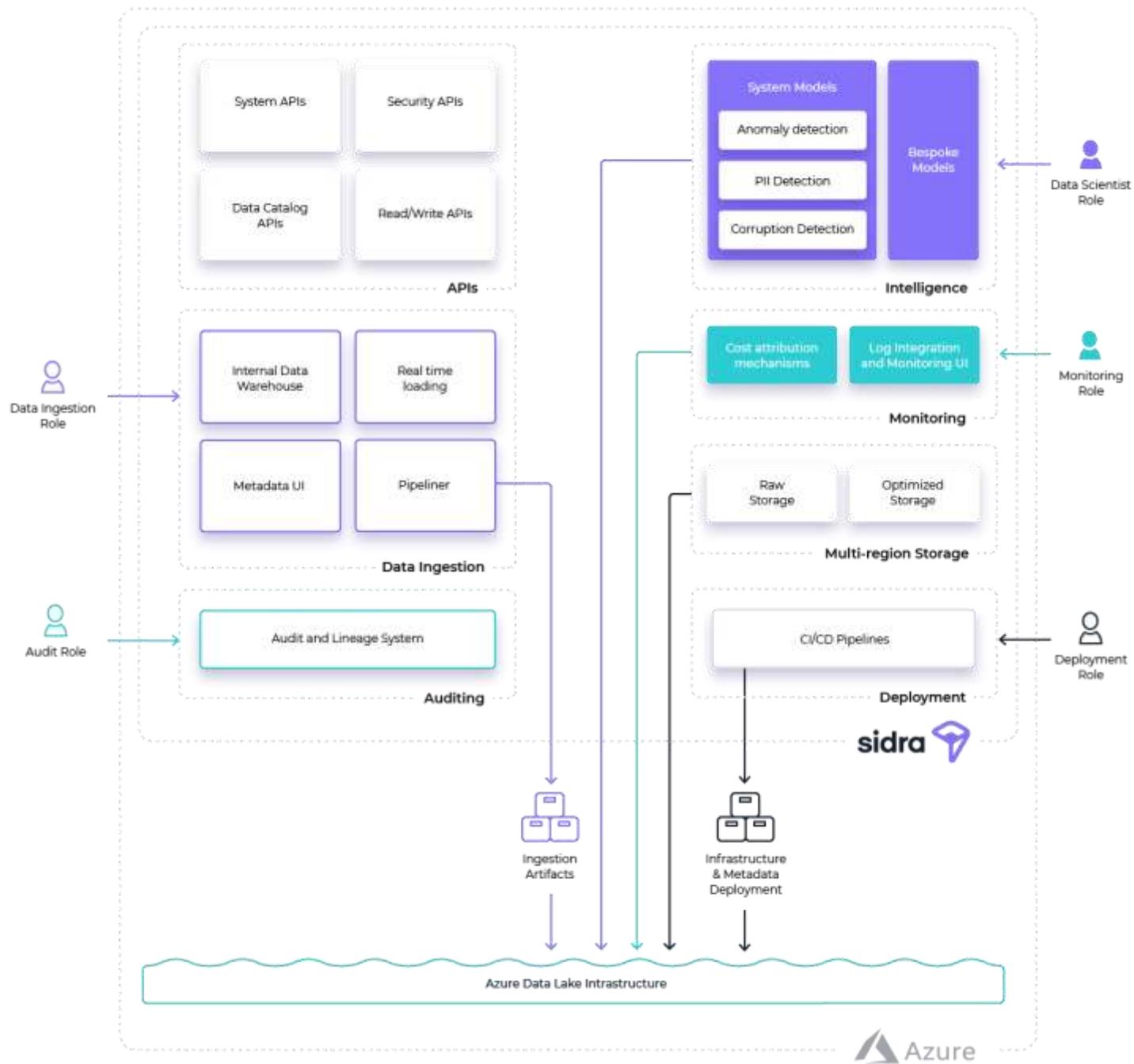


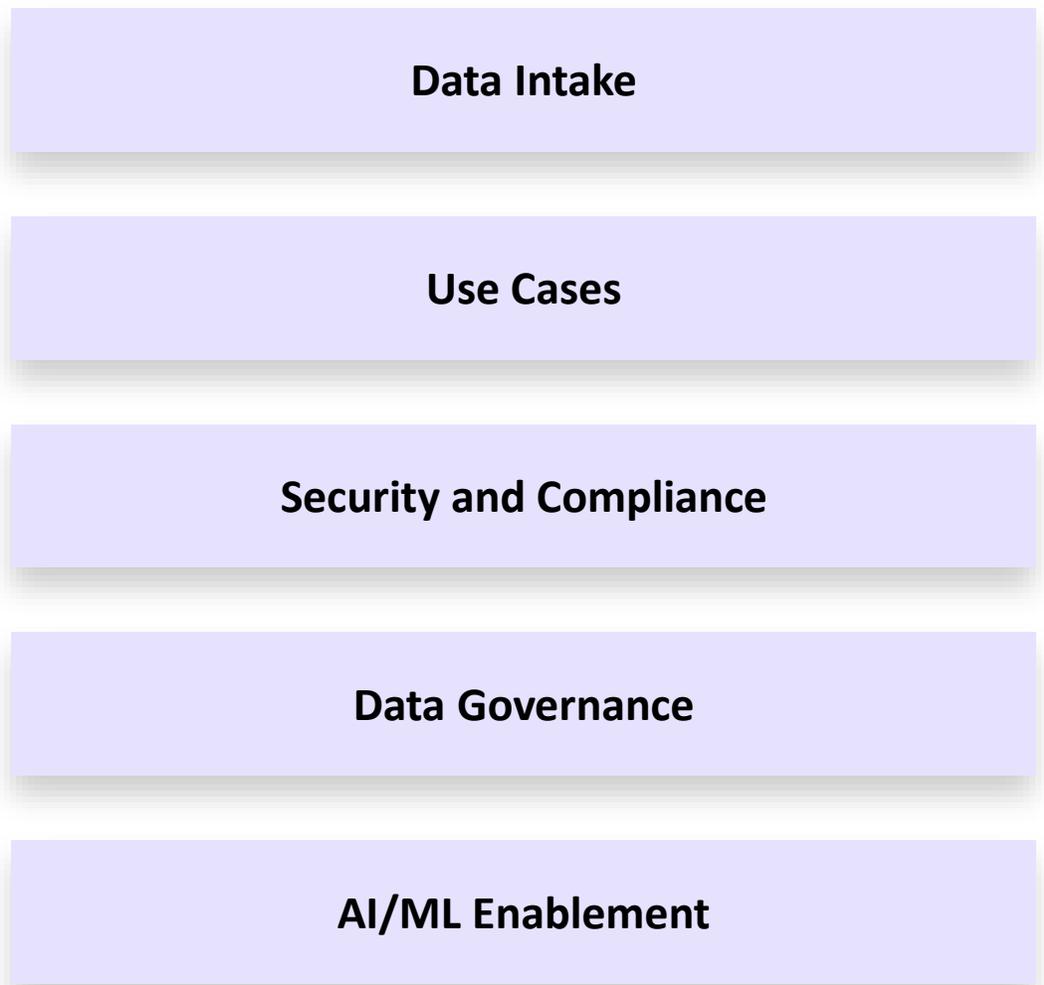
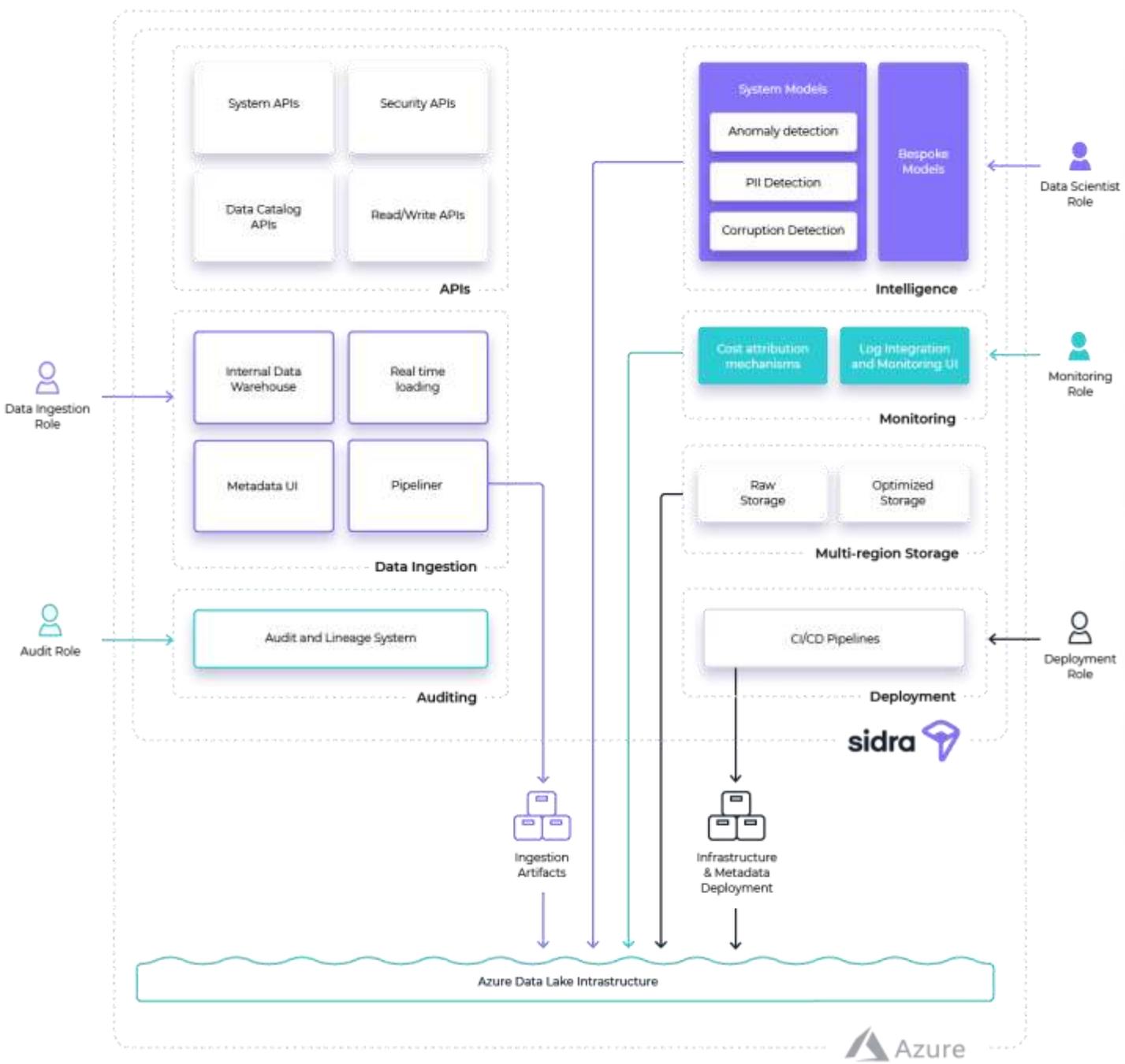
ARCHITECTURE

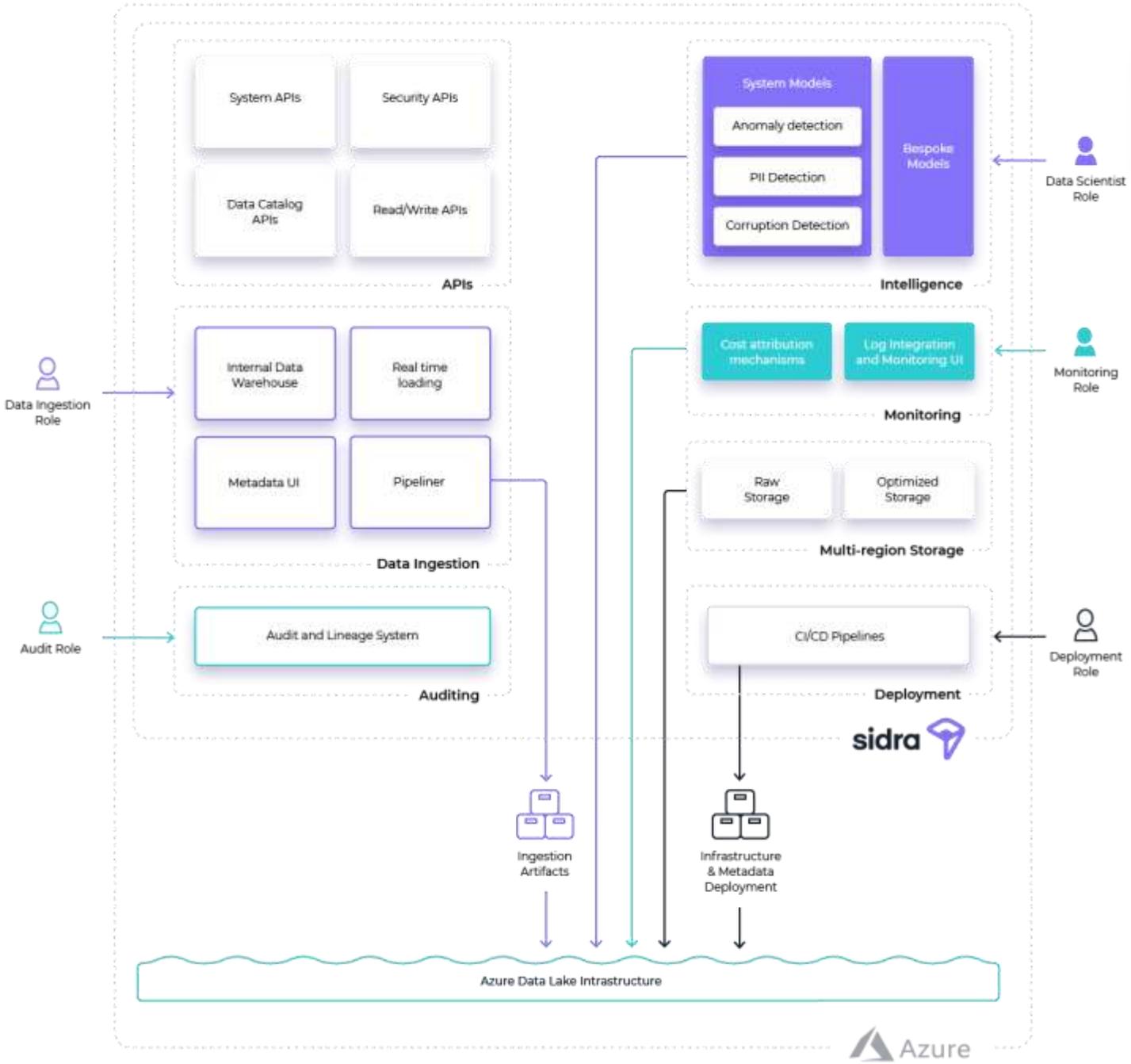


ARCHITECTURE









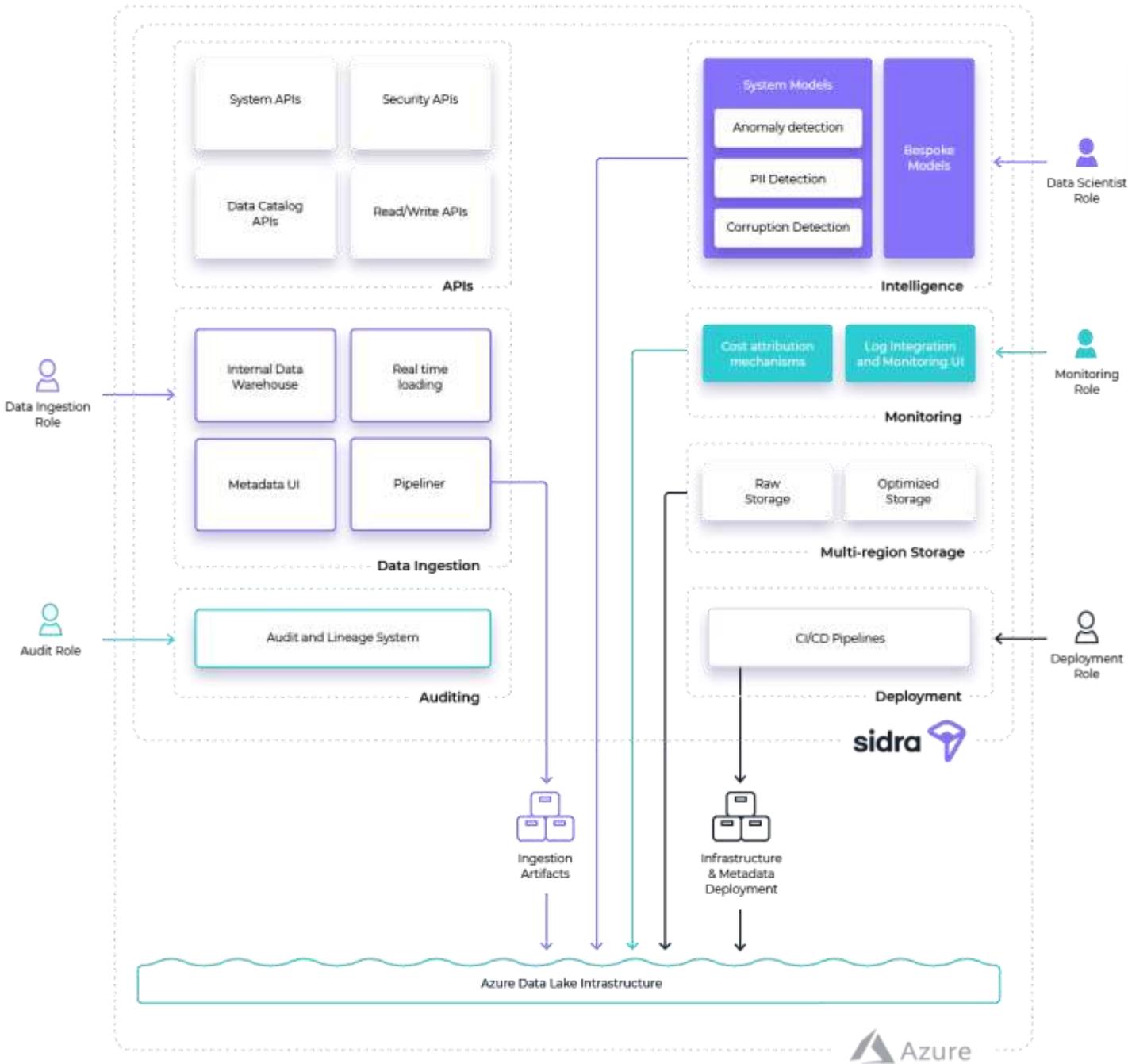
Data Intake

★ Easy

★ Performant

★ Multimodal

★ AI Enrichment



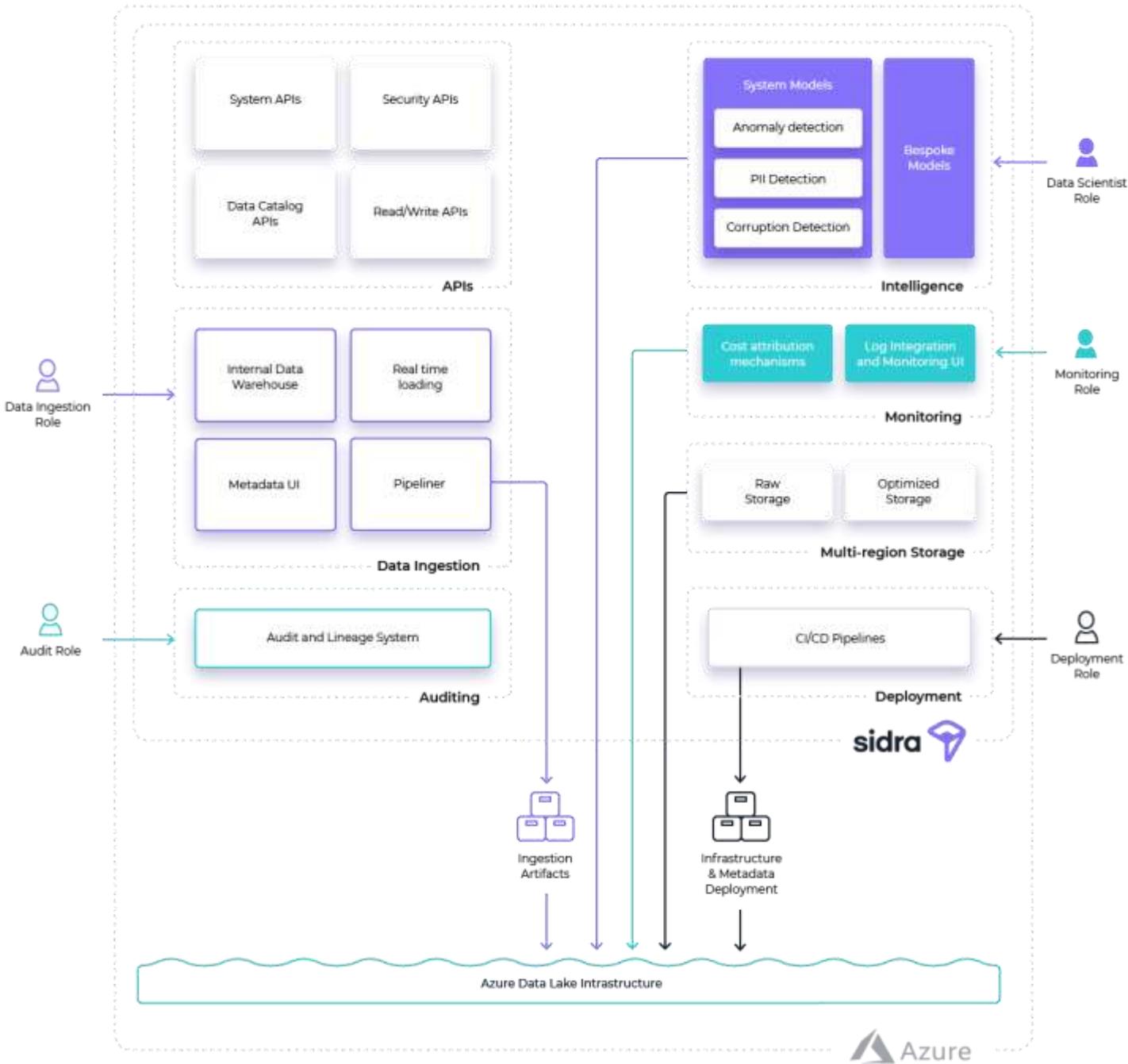
Use Cases

★ Consistent Model

★ Variable Compute/Storage

★ Identity Management

★ Cost Attribution



Security and Compliance



End-to-end Security



Automatic PII Detection



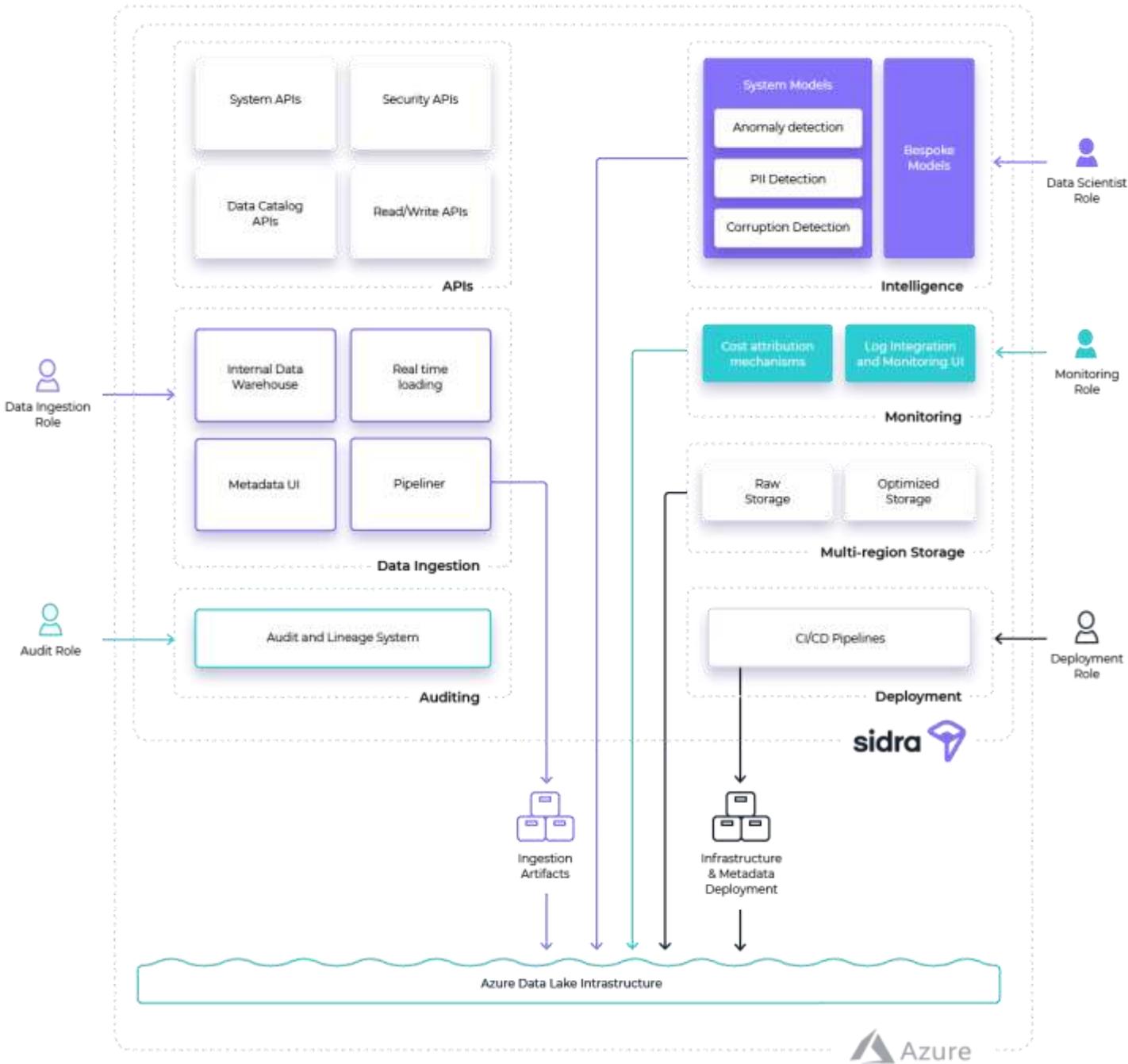
Automatic Sensitivity Classification



Data Retention / Archival



Identity Management

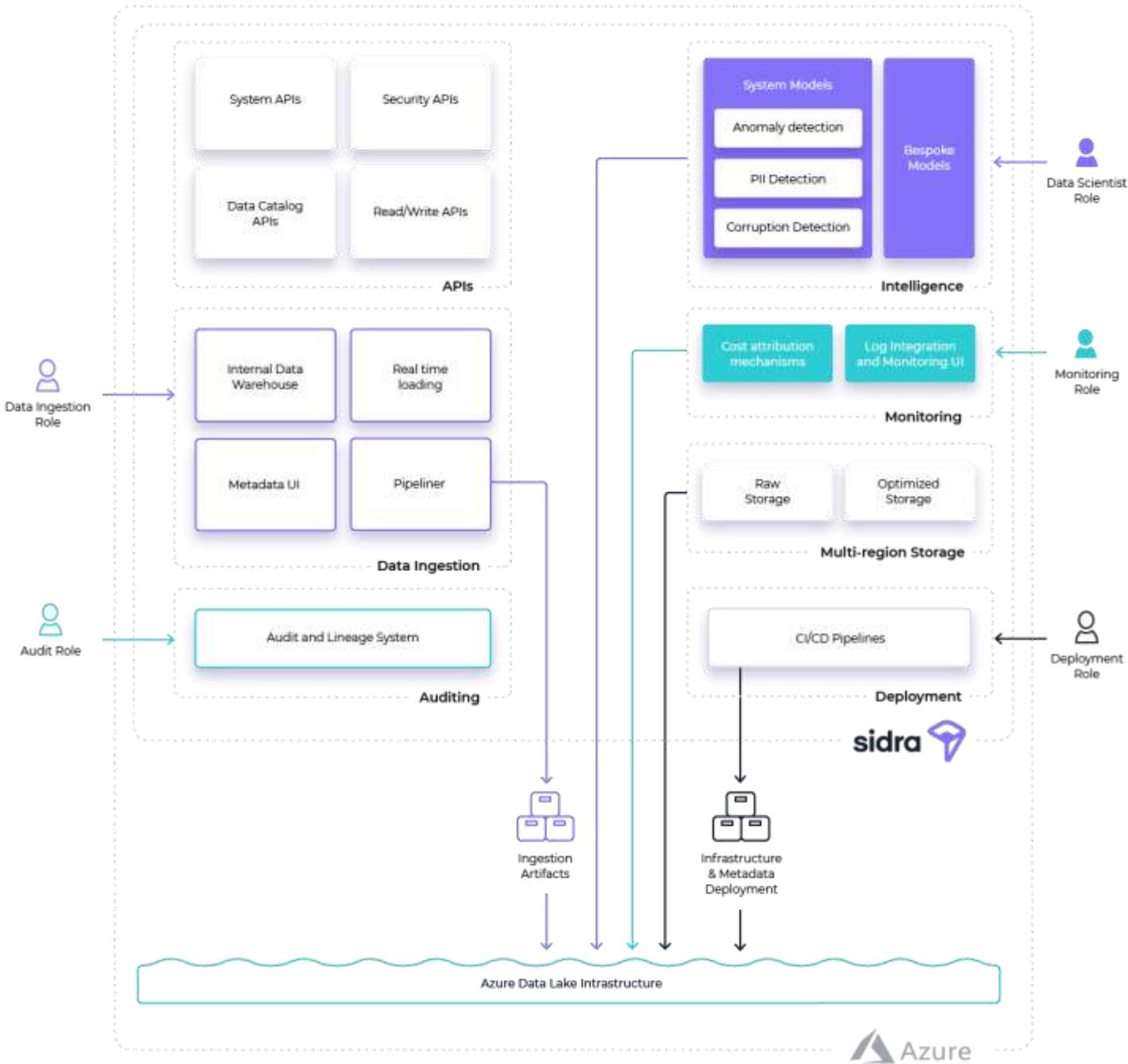


Data Governance

★ Data Catalog

★ Lineage Tracking

★ Intake Anomaly Detection



AI/ML Enablement

★ **Model Serving Platform**

★ **Skill-based Data Augmentation**

SPECIAL CASES – INTEGRATION HUB

Mobile/Web



Social



Transactional



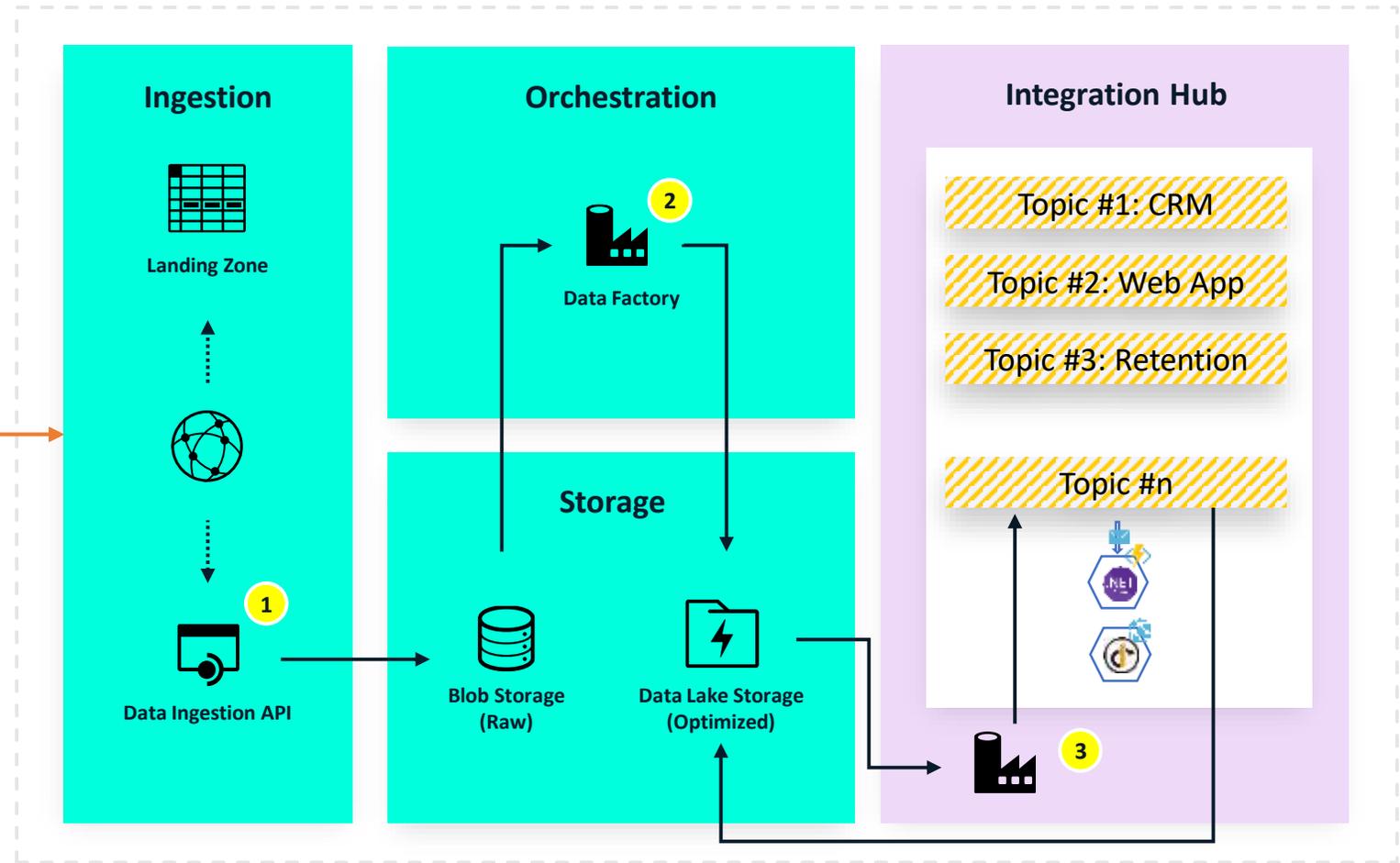
Ads



IoT



Marketplace



SPECIAL CASES – DATA QUALITY

Mobile/Web



Social



Transactional



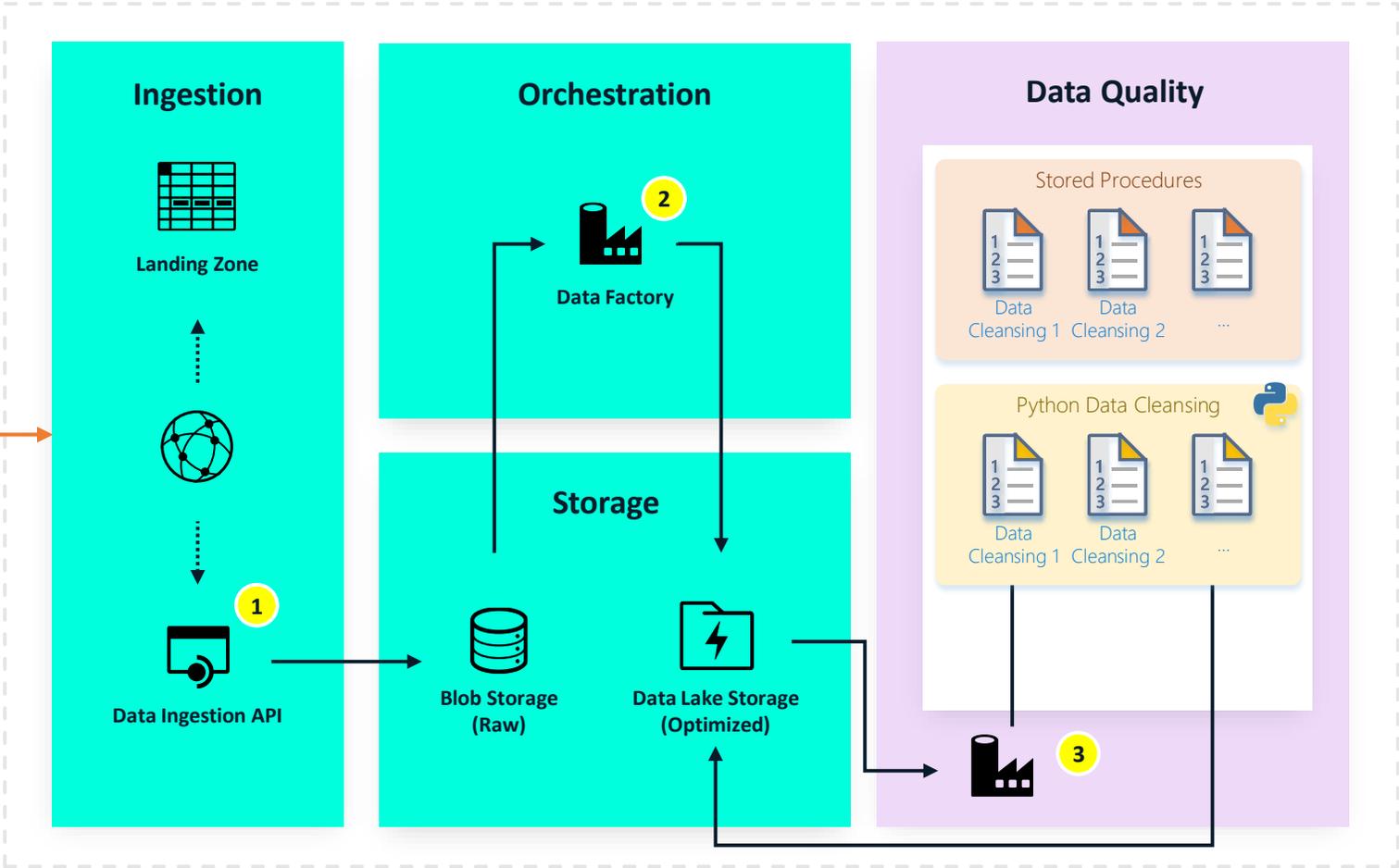
Ads



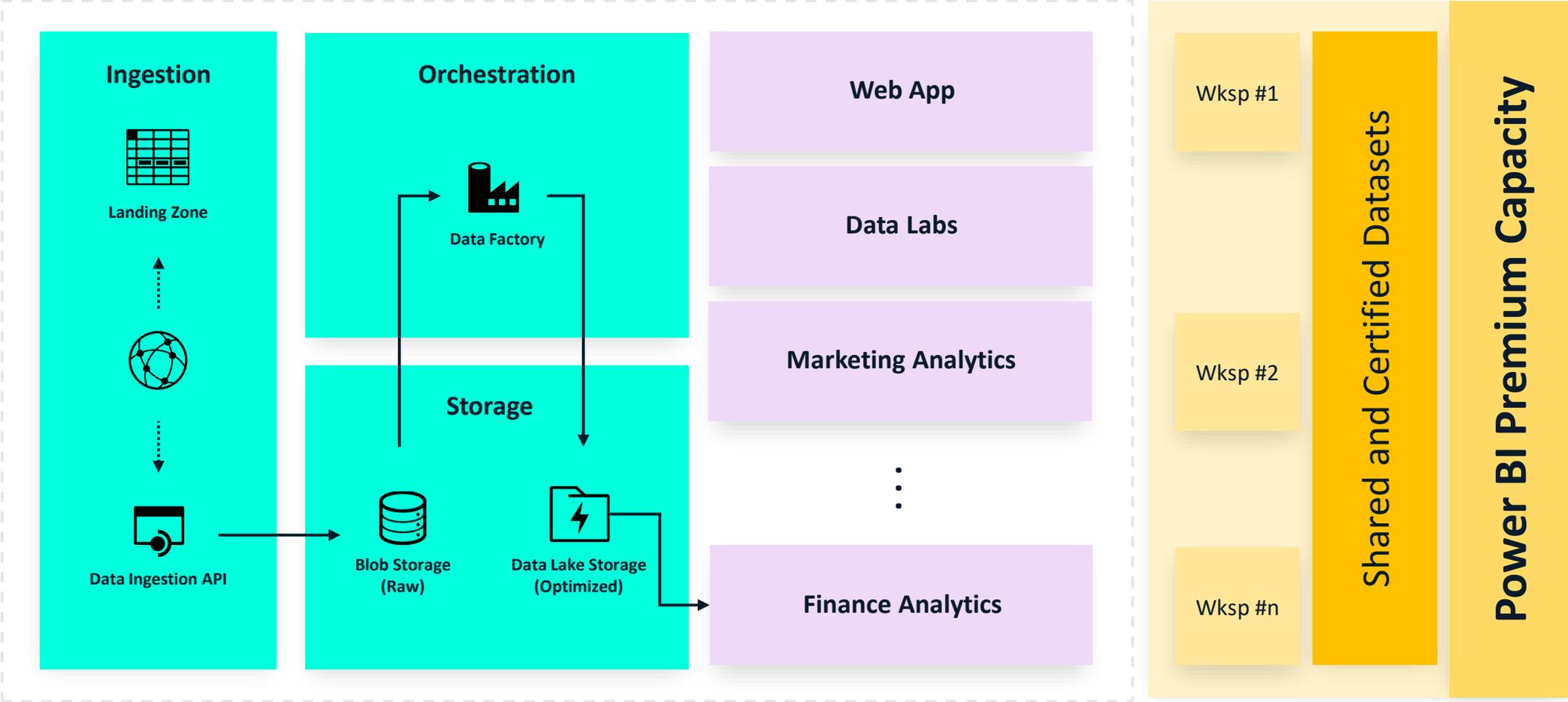
IoT



Marketplace



CLIENT APPLICATIONS - BI



Final Thoughts

BACK TO INNOVATION

Innovation through AI...

**Real Time
Churn Analysis**

**Knowledge
Extraction**

**Lead Cases
Selection**

**Automatic
Case Classifier**

**Document
Classification**

**Semantic
Search**

**Case Outcome
Forecasting**

**Clause Outlier
Detection**

**Settlement
Forecast**

NEXT STEPS

Call to Action



Data Strategy Workshop



Data Architecture Assessment

THE AGENDA:

Trends

Challenges

Data Strategy

Q&A

**THANKS FOR
YOUR TIME**

plain concepts 

PLAIN CONCEPTS IN EUROPE



Barcelona

Carrer del Comte d'Urgell 240, 4ºA
08036 Barcelona. España
T. (+34) 93 7978 566



Madrid

Calle Zurbano 46
28010 Madrid. España
T. (+34) 91 5346 836



Bilbao

Calle Ledesma 10-bis, 3º, dpto. 2
48001 Bilbao. España
T. (+34) 94 6073 371



London

344-354 Gray Inns Road
WC1X 8BP
London. UK



Frankfurt

Nextower
Thurn-und-Taxis-Platz 6
60313 Frankfurt am Main
T. (+49) 221 2593 3034



Sevilla

Avenida de la innovación s/n
Edificio Renta Sevilla, 3º A
41020 Sevilla. España
T. (+34) 600 58 75 43

PLAIN CONCEPTS IN THE WORLD



Dubai

Dubai Internet City. Building 1
73030 Dubai. EAU
T. (+971) 4 551 6653



Seattle

8201, 164th Ave NE
Redmond, WA 98052.
Washington. USA
T. (+1) 206 708 1285